



# Seth Akuffo Anoff

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## Summary

I am a proactive and detailed-oriented economist with a passion for accuracy and continuous improvement. Having worked in the public sector for over 10 years, I developed excellent analytical, economic research and policy analysis skills, making it possible for me to proffer sound technical advice to my superiors notably the Minister and his deputies and technical advisors at the Ministry of Finance, my last employers. I also have excellent data analytical skills as well as a thorough knowledge of revenue forecasting, policy costing and policy appraisal methodologies and processes. I am proficient in the use of data analytical tools such as Excel, EViews and Tableau to analyse time series data and produce revenue forecast and make reasoned and well-informed decisions and recommendations. I can effectively communicate and convey complex concepts and policies to both technical and non-technical stakeholders. Working under pressure is not a problem for me and I am able to work collaboratively in cross-functional teams and manage multiple projects simultaneously. I also have experience of working as a project coordinator under three different donor funded projects in the public sector. In the most recent role, I was responsible for managing and coordinating the implementation of the Foreign Commonwealth Development Office (UK) Revenue Reform Project at the Ministry of Finance, Ghana.

## Experience

### Junior Consultant (Part Time)

Council on Economic Policies

Jul 2020 - Mar 2021 (9 months)

Achievements and responsibilities:

- Contributed to the creation of the first ever Global Tax Expenditure Data Base by sourcing national data on tax expenditures from nine countries (Australia, New Zealand, Lithuania, Poland, Iceland, Estonia, Philippines, Jordan and Greece)
- Sourced data on tax expenditures from online publications and inputted them into Global Tax Expenditure database template.
- Reviewed and edited sourced data in the Global Tax Expenditure database.

### Economist

Ministry of Finance

Jun 2013 - Jun 2023 (10 years 1 month)

Responsibilities

- Conduct thorough research and analysis of global trends, macroeconomic indicators and international events to inform policy making.
- Collate and maintain comprehensive data base for policy analysis and revenue forecasting.
- Develop and continuously maintain effective revenue forecasting methodologies, models and processes to ensure accuracy and relevance.
- Analyze trends in revenue collections and produce and deliver baseline revenue forecasts to internal stakeholders.
- Produce quantitative estimates and analyze the effects of proposed revenue measures on baseline revenue forecasts.
- Monitor global policy discussions and provide recommendations to government.

- Collaborate with internal teams and external stakeholders to review current policies and propose amendments.
- Produce draft policy proposals for national budget.
- Communicate and present government policies to internal and external stakeholders.
- Produce revenue performance reports, policy briefs and project concept notes.

#### Impact:

- Co-developed an independent revenue forecasting model for the Ministry of Finance.
- Co-lead the production of revenue forecast and improved the accuracy of the Ministry's revenue estimates and budget credibility, reducing the forecast error to 4% on average over a 5 years' period.
- Produced estimates of the impact of new policy measures on revenue, ensuring stability in revenue mobilization and mitigating fiscal risk.
- Co-lead the production of revenue performance reports, improving policy formulation, tax administration and revenue mobilization.
- For the past ten years I have presented government policies to relevant stakeholders during policy dialogue meetings and national policy dissemination workshops, fostering trust, confidence and buy-in of government policies.
- Served as a Program Manager under the Foreign Commonwealth Development Office, UK, Non-budget support of £500,000 provided to the Tax Policy Unit for six years.

## Education



### **The Berlin School of Economics and Law**

Master's degree, Taxation

Sep 2014 - Nov 2015



### **University of Ghana**

Bachelor of Arts - BA, Economics

Sep 2004 - Jun 2008

## Licenses & Certifications



### **edX Verified Certificate for RA-GAP VAT Gap Estimation Model - edX**

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### **edX Verified Certificate for Revenue Forecasting and Analysis - edX**

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## Skills

Project Management • Leadership • Communication • Pricing Analysis • Modeling • Data Analysis • Microsoft Excel • Tableau • Forecasting • Research Skills